

IBN[®]

ISO 9001: 2015 & ISO 27001: 2013

IBN TECHNOLOGIES LIMITED



CORPORATE PROFILE

About IBN

Vision Statement

"IBN's vision is to become the most sought after multi service provider by way of consistency in delivering quality and value multiplying services within the constraint of time and capital under the arc of compliance to regulations concerned."



Mission Statement

"IBN's mission is to be recognized within the industry as a global service provider of offshore services ranging from Back Office Services in Investment Management and Financial Accounting sectors to IT sector with high quality and control."



US based IT and Business Process outsourcing company with Global Delivery Center in Pune, India and with Delivery Management offices in NYC & London.

Team consists of 100+ Certified Professionals with academics like Graduates/Post-Graduates/CPAs/CAs/CFAs/CMAs & Microsoft Certified Professionals with diverse experience in field of US & UK Accounting, Fund Accounting, Hedge Fund Back & Middle office services, IT Software & Cloud Technologies.

Rich experience in Application development and Technology consulting on Microsoft & Open Source Technologies (PHP, MYSQL).

End to end solution and services for Travel vertical through IBN Travel Management System and Back office services.

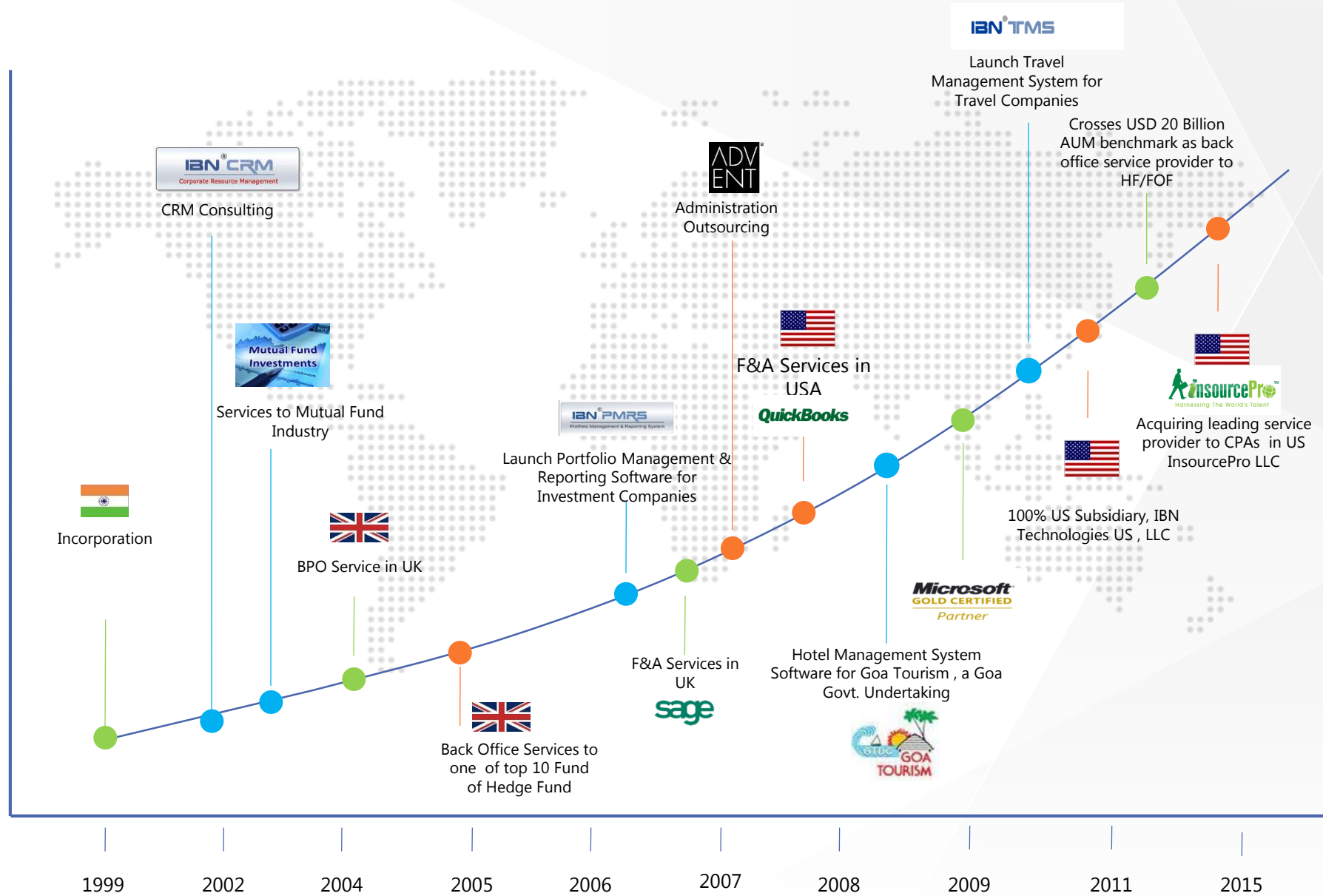
Extensive competencies and diverse experience KPO & BPO and Data Management Services. Back Office Service Provider in F&A, Hedge Fund and FOF Vertical in India.

Clients include companies around the globe from Hedge Funds. Fund of Hedge Funds, CTAs, Administrators, CPA/Accounting Firms, Financial Services, Travel and Tourism Corporations, Government Organizations, etc.

BACKGROUND



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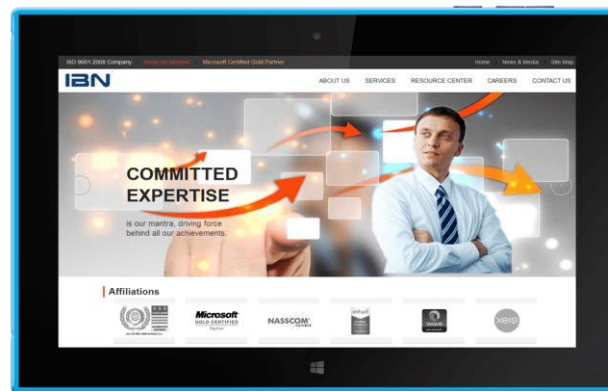


Services



IBN productively balances local presence, regional expertise and global resources to deliver the very best to its Clientele.

- **IT Services**
- **Technology Consulting & Professional Services**
- **Product Solutions**
 - IBN Travel Management System (B2B/ B2C Travel Portal)
 - Business Rule Management System (BRMS)
 - XML Feed Integrator



- **Business Process Management & Support Services**
 - F&A Services
 - CPA/ Accounting Firm Outsourcing
 - A/R & A/P Processing
 - Book-keeping, Taxation, Payroll Processing, etc.
 - Fund Services
 - Middle & Back office services
 - Fund Administration Outsourcing
 - Quantitative & Risk Analysis
 - Data Management Services
- **BPO Services**
 - Travel BPO
 - HR Back Office Services



Application Development Services

- ✓ Customized Application Design, Development & Implementation
- ✓ Offshore Product Development
- ✓ Systems Integration/ Consolidation
- ✓ R-engineering, Performance Tuning
- ✓ Implementation of Packages
- ✓ Collaborative Product Development

Application Management Services

- ✓ Product Maintenance
- ✓ Application Modernization Services
- ✓ API Development for existing Application
- ✓ Application Integration

Web Technology Services

- ✓ Customized Web Application Development
- ✓ Information System – CMS, Blogs, RSS Feeds, Forum, Newsletter
- ✓ Portals Development (B2B / B2C/ C2C)
- ✓ Architecture Services & Database Programming
- ✓ Customized E-commerce Solutions
- ✓ Website Design & Development

TECHNOLOGY CONSULTING & PROFESSIONAL SERVICES



Microsoft Dynamic Consulting

- ✓ Consulting
- ✓ Implementation
- ✓ Support & Customization



Mobile Applications

- ✓ Mobile Consumer Application Development
- ✓ Mobile Enterprise Application Development



XML Engine

- ✓ Consulting
- ✓ Implementation
- ✓ Support & Customization



Business Intelligence

- ✓ Development
- ✓ Support & Customization



Offshore Advisory Services

- ✓ Technology Consulting
- ✓ Consultative approach to guide first offshores
- ✓ Business to IT Alignment



Workflow Management Solutions

- ✓ Development
- ✓ Support & Customization

IBN Products @ .TMS

GDS

- Galileo
- Amadeus
- Worldspan, etc.



XML feed providers

- Hotelspro
- Hotelbeds
- Yatra
- Arzoo
- Travel Boutique
- AVIS
- BUDGET
- Red Bus
- Cleartrip
- GTA



- IBN TMS is powerful and comprehensive Online B2B and B2C Booking Engine designed to sell products including Hotels, Service Apartments, Packages, Transfers, City Tours, Car Rental/Hire and other similar Travel Products across multiple sales channels.
- Successfully deployed with clients from UK, USA, Ghana, Egypt, Saudi Arabia, UAE and India.
- Developed on Microsoft Technologies – .NET 3.5 Framework using ASP.Net 2.0/3.5 ,C#, ADO .NET and SQL Server 2008.
- OTA Compliant Solution and can capture XML feed from 3rd Party Website/ Portal .
- Integrated with 3rd Party XML Suppliers, Payment Gateways, Google Maps.
- Flexible pricing engine allows clients to set their own tariff. Mark-ups can be configured per destination, per product or hotel, and vary by day and date.
- Secure Mid and back-office interface
 - Markup Definitions
 - Agent Commission
 - Cancellation Policy
- Integrated MIS reports of all Business information.

TRAVEL BPO SERVICES

Client: 1001 Events
Dubai based Destination
management Company

Services
Hotel Contract
Management

**Client: Central
Holidays**
USA based Travel
Company

Services
- Fare Filing & Loading
- Inventory
Management &
Inventory
Allocation/Rates
updates

Customer Support & Service (Voice, Email & Chat)

- ✓ PNR Servicing
- ✓ Fares & Ticketing
- ✓ Sales & Reservations
- ✓ Customer Relations

Back office Support Services

- ✓ Fare Filing & Loading
- ✓ Hotel Contract Management
- ✓ Accounting (Accounts Payable, Accounts Receivables & Complete Book Keeping)
- ✓ Inventory Management & Inventory Allocation / Rates Updates
- ✓ Web design promotion
- ✓ Affiliate sales
- ✓ Website Content development - For SEO
- ✓ Competitive price analysis



Please send request on
info@ibntech.com for detailed case
study

Verticals

Accounting/CPA firms
Corporate Houses
Manufacturing Companies
Proprietary & Trading Firms
Insurance, Travel & Investment
companies.

Experience

1Mn+ Man Hours of Domain Experience
on various F&A & Hedge Fund
Functions.

Software Expertise

- ✓ Book-keeping
- ✓ Account Receivable Processing
(Complete Order to Cash Cycle)
- ✓ Accounts Payable Processing
(Complete Procure to Pay Cycle)
- ✓ Fixed Asset Management
- ✓ Treasury & Cash Management
- ✓ Bank Reconciliation
- ✓ Financial Statement Preparation
- ✓ Tax Preparation
- ✓ Payroll Processing
- ✓ Costing and Budgeting



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FUND BACK & MIDDLE OFFICE SERVICES

Services

- ✓ Back & Middle Office Services
- ✓ Fund Administration Outsourcing
- ✓ Performance Tracking & Reporting
- ✓ Shadow Processing
- ✓ **Exposure Tracking**

Team

Professionals with more than 10+ years of experience in Fund Administration and Back & Middle Office Services



Back & Middle Office Services

- ✓ Shadow NAV Calculation
- ✓ Fund, Portfolio & Investor Accounting
- ✓ Reconciliation Services
- ✓ NAV Calculation
- ✓ Daily Software updating
- ✓ Monthly Financial Statement Preparations
- ✓ Performance Tracking & Chasing Services
- ✓ Exposure Tracking

Fund Administration

- ✓ End to end Traditional Fund Administration
- ✓ Monthly/ Quarterly/ Yearly Financial Statement Preparation
- ✓ Daily Portfolio Accounting & Reconciliation Services (Cash, Trade & Position)
- ✓ Handle Subscriptions, Redemptions & Transfer
- ✓ Audit Assistance & Tax Preparation

QUANTITATIVE AND RISK ANALYSIS SERVICES

Services

Research Analysis
Model Development
Model Updating
Risk Analysis

Team

Professionals with more than 5+ years of experience in writing tools with educational background from India's Top Engineering Colleges & IITS

Technology

Excel-VBA, MatLab, R, C++, ASP.Net, Microsoft SharePoint

IBN Quantitative Research team develops and delivers the advanced research and analytics required by Fund Managers and Investment Management Team which help them in verifying investment decisions and evaluating the risk adopted.

Quantitative & Risk Analysis

- ✓ Top Risk Analysis
- ✓ Extreme Value Theory based VaR
- ✓ Cornish-Fischer Expansion based VaR
- ✓ Monte Carlo Simulations based VaR
- ✓ Principal Component Analysis based Clustering
- ✓ Performance Attribution
- ✓ Exposure Analysis – Geofocus, Sector & Market Cap
- ✓ Quantitative Fund Snapshot

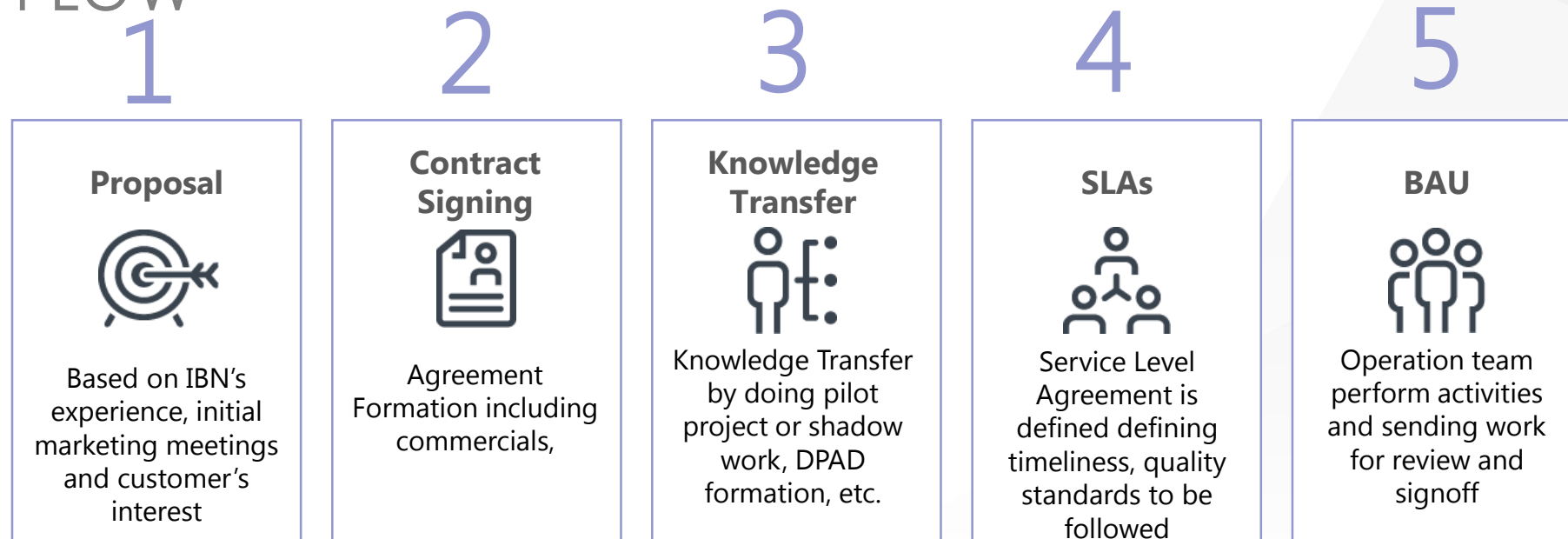
Portfolio Analysis

- ✓ Portfolio Optimization Tool
- ✓ Performa Portfolio
- ✓ Fund to fund Correlation matrix
- ✓ Index Construction

OFFSHORE SUPPORTED OPERATION FEATURES



OFFSHORE RELATIONSHIP PROCESS FLOW



Why outsource to IBN

Time Benefit:

- Allows to plan round the clock operations.
- Data Processed & critical reports prepared overnight.
- Allows you to focus on your business rather than on back office functions.
- Streamlining priorities to avoid loss of business.
- Save time from running the business & invest time in growing the business.
- Time spent on managing administrative staff, hiring, evaluation, etc.

Staff Benefit:

- Highly Skilled Staff & already have experience working in US Processes which minimizes the cultural gap.
- Wide Range of Industry experience from Finance & Accounting, AP / AR Support & Business Operations which includes customer support, Data Processing etc.
- Understanding of Best Industry Practice & same help us in consulting approach for process improvements.
- Right Level staff for different requirements
- Reduce key employee risk as staff redundancy for each process is inbuilt in IBN's outsourcing approach.

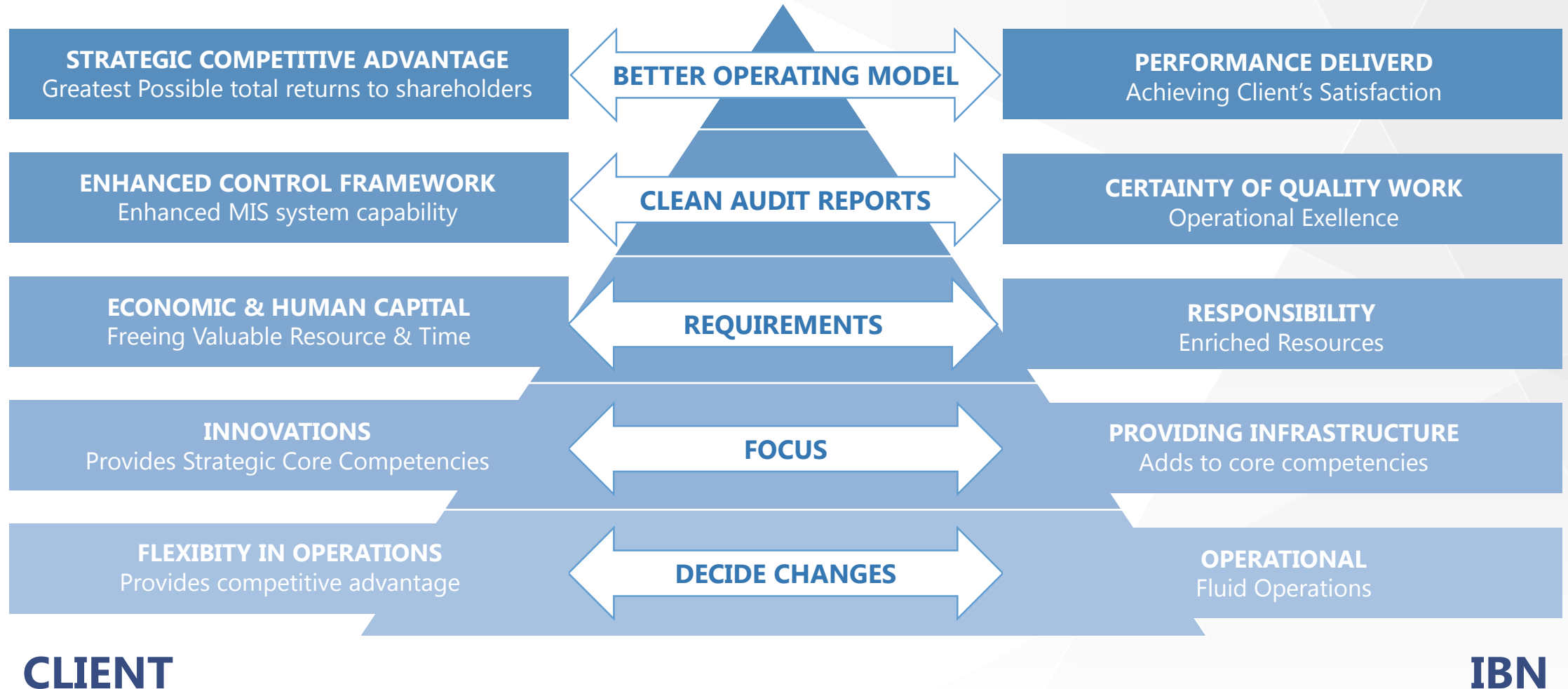
Business Benefit:

- Cost Advantage
- Save on Infrastructure and Technology for outsourced staff.
- Access to Skilled Resources for expansion at short notice.
- Time Zone Advantage.
- Business continuity planning inbuilt as you have teams working at offshore location.

Cost Benefit:

- Lower cost of operations by 40%. This is even true for Jr. Accountant level staff in USA.
- No Overhead Cost, Employee Benefit Costs, etc.
- No Training & Hiring Cost

BUILDING A PARTNERSHIP



CONTACT US



ISO 9001: 2015 & ISO 27001: 2013



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THANK YOU

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